

Financial Statements With Independent Auditors' Report

June 30, 2024 and 2023



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#### **INDEPENDENT AUDITORS' REPORT**

Board of Trustees Rio Grande Bible Institute, Inc. Edinburg, Texas

#### **Opinion**

We have audited the accompanying financial statements of Rio Grande Bible Institute, Inc., which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rio Grande Bible Institute, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Rio Grande Bible Institute, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Rio Grande Bible Institute, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Trustees Rio Grande Bible Institute, Inc. Edinburg, Texas

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Rio Grande Bible Institute, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Rio Grande Bible Institute, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Capin Crouse LLP

Irving, Texas September 17, 2024

#### **Statements of Financial Position**

		2024	,	2023
ASSETS:				
Cash and cash equivalents	\$	487,509	\$	381,071
Investments		2,303,083		2,162,758
Investments held for capital projects		35,188		57,590
Accounts receivable (net of allowance of \$20,780 and		,		,
\$26,310, respectively)		83,791		99,563
Prepaid expenses		43,125		70,380
Inventory		392,592		3,907
Operating lease-right of use asset		15,654		26,682
Finance lease-right of use asset		616,447		646,889
Property and equipment-net		10,338,025		8,296,127
Radio broadcast licenses		1,272,054		1,272,054
Investments held for endowment:				
Investments without donor restriction for endowment		2,007,810		1,839,706
Investments with donor restriction for endowment		670,994		585,758
Total Assets	\$	18,266,272	\$	15,442,485
LIABILITIES AND NET ASSETS:				
Liabilities:				
Accounts payable and accrued expenses	\$	220,828	\$	333,609
Deferred income and deposits	Ψ	112,346	Ψ	74,489
Operating lease obligation		16,390		27,592
Finance lease obligation		665,706		679,378
Note payable		271,792		10,000
Life use property agreements		427,050		494,109
Annuities payable		536,676		589,718
Total liabilities		2,250,788		2,208,895
Net assets:				
Net assets without donor restrictions:				
Undesignated		12,300,973		10,013,661
Board-designated		2,007,810		1,839,706
Dourd designated		14,308,783		11,853,367
Net assets with donor restrictions:		1 110 701		000 000
Restricted by purpose or time		1,113,701		830,223
Restricted in perpetuity		593,000		550,000
		1,706,701		1,380,223
Total net assets		16,015,484		13,233,590
Total Liabilities and Net Assets	\$	18,266,272	\$	15,442,485

# **Statements of Activities**

			Year H	Ended June 30,						
	2024 2023									
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total				
SUPPORT:										
General fund financial assets contributions	\$ 673,056	\$ -	\$ 673,05		\$ -	\$ 502,652				
Contributions of nonfinancial assets	2,305,700	-	2,305,70	0 259,400	-	259,400				
Contributed services	1,766,749	-	1,766,74	· · ·	-	1,796,274				
Radio Esperanza	-	457,405	457,40		377,563	377,563				
Missionary support	-	1,331,587	1,331,58		1,305,843	1,305,843				
Special projects and scholarships	-	663,090	663,09	- 00	402,346	402,346				
Bibleville and conference center	-	124,142	124,14		96,667	96,667				
	4,745,505	2,576,224	7,321,72	2,558,326	2,182,419	4,740,745				
REVENUE:										
Tuition and fees-net	797,985	-	797,98	85 863,975	-	863,975				
Other program fees	224,479	-	224,47	215,833	-	215,833				
Investment return-net	308,466	78,806	387,27	232,260	47,254	279,514				
Campus sales	80,906	-	80,90	114,562	-	114,562				
Change in value of annuities	77,685	-	77,68	40,736	-	40,736				
Loss on sale of property and										
equipment	(76,918)	-	(76,91	8) (14,500)	-	(14,500)				
Other income	169,333	-	169,33	154,072	-	154,072				
	1,581,936	78,806	1,660,74		47,254	1,654,192				
Total Support and Revenue	6,327,441	2,655,030	8,982,47	4,165,264	2,229,673	6,394,937				

(continued)

#### **Statements of Activities**

(continued)

			Year Ende	ed June 30,				
	2024 2023							
	Without Donor	With Donor		Without Donor	With Donor			
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total		
RECLASSIFICATIONS:								
Purpose restrictions	2,095,825	(2,095,825)	-	2,650,291	(2,650,291)	-		
Administrative assessments	232,727	(232,727)	-	203,486	(203,486)	-		
	2,328,552	(2,328,552)		2,853,777	(2,853,777)			
EXPENSES:								
Program services:								
Bible College	3,590,974	-	3,590,974	3,539,227	-	3,539,227		
Radio Esperanza	657,310	-	657,310	784,738	-	784,738		
Bibleville ministry	445,812	-	445,812	428,726	-	428,726		
	4,694,096		4,694,096	4,752,691		4,752,691		
Supporting activities:								
General and administrative	1,189,527	-	1,189,527	1,161,628	-	1,161,628		
Fundraising	316,954	-	316,954	376,413	-	376,413		
C C	1,506,481		1,506,481	1,538,041		1,538,041		
Total Expenses	6,200,577		6,200,577	6,290,732		6,290,732		
Change in Net Assets	2,455,416	326,478	2,781,894	728,309	(624,104)	104,205		
Net Assets, Beginning of Year	11,853,367	1,380,223	13,233,590	11,125,058	2,004,327	13,129,385		
Net Assets, End of Year	\$ 14,308,783	\$ 1,706,701	\$ 16,015,484	\$ 11,853,367	\$ 1,380,223	\$ 13,233,590		

# **Statement of Functional Expenses**

Year Ended June 30, 2024

	Program Services						Supporting Activities						
		Bible		Radio	В	ibleville		G	General and Administrative			_	Total
		College	E	speranza	N	Ainistry	 Total	Ad			Administrative Fundraising		ndraising
Salaries and benefits	\$	1,251,792	\$	247,863	\$	47,501	\$ 1,547,156	\$	295,980	\$	218,339	\$	2,061,475
Volunteer labor		1,117,755		26,250		119,538	1,263,543		307,130		-		1,570,673
Depreciation and amortization		310,096		77,351		52,842	440,289		137,979		26,975		605,243
Travel and conferences		253,437		37,424		5,202	296,063		44,963		20,545		361,571
Utilities		159,530		64,995		40,231	264,756		52,909		10,880		328,545
Repairs and maintenance		183,292		53,290		86,449	323,031		23,234		2,627		348,892
Miscellaneous or other		23,520		41,305		8,850	73,675		107,261		598		181,534
Honorariums		27,433		50,312		33,646	111,391		1,780		1,000		114,171
Printing and postage		32,918		15,076		11,283	59,277		31,445		22,537		113,259
Office expense and supplies		47,544		9,335		16,653	73,532		62,138		5,078		140,748
Professional fees		49,252		3,362		-	52,614		54,570		-		107,184
Insurance		34,434		14,473		23,428	72,335		37,168		2,157		111,660
Internet, software, and technology		41,610		2,205		89	43,904		23,551		6,154		73,609
Cost of goods sold		34,147		-		-	34,147		-		-		34,147
Subscriptions and membership		24,214		14,069		100	 38,383		9,419		64		47,866
Total expenses	\$	3,590,974	\$	657,310	\$	445,812	\$ 4,694,096	\$	1,189,527	\$	316,954	\$	6,200,577

# **Statement of Functional Expenses**

Year Ended June 30, 2023

Program Services						Supporting Activities		
	Bible	Radio	Bibleville		General and		Total	
	College	Esperanza	Ministry	Total	Administrative	Fundraising	Expenses	
Salaries and benefits	\$ 1,180,589	\$ 343,209	\$ 34,206	\$ 1,558,004	\$ 275,020	\$ 256,064	\$ 2,089,088	
Volunteer labor	1,187,843	33,462	119,538	1,340,843	307,130	-	1,647,973	
Depreciation and amortization	274,513	76,863	61,860	413,236	120,706	27,384	561,326	
Travel and conferences	233,630	35,225	7,365	276,220	54,405	32,605	363,230	
Utilities	137,735	59,597	52,826	250,158	57,355	10,167	317,680	
Repairs and maintenance	239,124	81,913	55,651	376,688	30,940	4,975	412,603	
Miscellaneous or other	16,212	48,518	8,419	73,149	103,170	2,578	178,897	
Honorariums	50,067	24,172	36,645	110,884	3,070	1,020	114,974	
Printing and postage	34,484	18,537	6,366	59,387	31,113	31,951	122,451	
Office expense and supplies	33,813	4,854	24,969	63,636	53,530	4,024	121,190	
Professional fees	21,999	4,436	740	27,175	52,564	7	79,746	
Insurance	29,857	11,109	18,195	59,161	15,726	1,168	76,055	
Internet, software, and technology	27,962	-	-	27,962	14,548	4,470	46,980	
Cost of goods sold	39,975	-	-	39,975	23,999	-	63,974	
Subscriptions and membership	31,424	42,843	1,946	76,213	18,352		94,565	
Total expenses	\$ 3,539,227	\$ 784,738	\$ 428,726	\$ 4,752,691	\$ 1,161,628	\$ 376,413	\$ 6,290,732	

## **Statements of Cash Flows**

	Year Ended June 30,					
		2024		2023		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Change in net assets	\$	2,781,894	\$	104,205		
Adjustments to reconcile change in net assets to	Ŷ	2,701,071	Ψ	101,200		
net cash provided (used) by operating activities:						
Depreciation and amortization		605,243		561,326		
Non-cash effect of change in accounting principle				15,319		
Capitalized contributed services		(196,076)		(148,300)		
Donated property and equipment		(2,305,700)		(259,400)		
Contributions restricted for capital projects		(1,789)		(75,296)		
Contributions restricted for endowment		(43,000)		(10,000)		
Maturities of charitable gift annuities		(4,825)		(32,379)		
Charitable gift annuity actuarial change		(48,217)		(22,995)		
Forgiveness of note payable		(40,217)		(10,000)		
Loss on sale of property and equipment		76,918		14,500		
Net realized and unrealized gains on investments		(302,745)		(146,840)		
Changes in operating assets and liabilities:		(302,743)		(1+0,0+0)		
Accounts receivable		15,772		(48,769)		
Prepaid expenses		27,255		(52,707)		
Inventory		(410)		3,673		
Operating lease		(174)		5,075		
Accounts payable and accrued expenses		(69,072)		2,888		
Deferred income and deposits		37,857		2,888 1,049		
Life use property agreements		(67,059)		(66,456)		
Net Cash Provided (Used) by Operating Activities		505,872		(170,182)		
Net Cash Flovided (Used) by Operating Activities		303,872		(170,182)		
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of investments		(483,746)		(983,930)		
Sales of investments		415,228		2,055,664		
Sales of investments for charitable gift annuity payments		62,586		68,516		
Purchases of property and equipment		(235,550)		(1,109,252)		
Proceeds from sale of property and equipment		-		6,357		
Net Cash Provided (Used) by Investing Activities		(241,482)		37,355		
CASH FLOWS FROM FINANCING ACTIVITIES:						
Principal payments on finance lease		(13,672)		(12,362)		
Principal payments on note payable		(126,483)		(12,302)		
Contributions restricted for capital projects		1,789		75,296		
Contributions restricted for endowment		43,000		10,000		
Payments to annuitants		(62,586)		(68,516)		
Net Cash Provided (Used) by Financing Activities		(157,952)		4,418		
Net Change in Cash and Cash Equivalents		106,438		(128,409)		
Cash and Cash Equivalents, Beginning of Year		381,071		509,480		
Cash and Cash Equivalents, End of Year	\$	487,509	\$	381,071		

## **Statements of Cash Flows**

(continued)

	Year Ended June 30,			
		2024		2023
SUPPLEMENTAL DISCLOSURES: Noncash forgiveness of note payable	\$		\$	10,000
Inventory acquired via note payable	\$	388,275	\$	-
Property and equipment acquired via accounts payable	\$	-	\$	43,709
Right-of-use asset obtained in exchange for operating lease obligation	\$		\$	37,692
Right-of-use asset obtained in exchange for finance lease obligation	\$	-	\$	677,331
Interest paid related to finance lease	\$	13,622	\$	13,882

### **Notes to Financial Statements**

June 30, 2024 and 2023

### 1. NATURE OF ORGANIZATION:

Rio Grande Bible Institute, Inc. (the Ministry) was established in Edinburg, Texas and incorporated in the State of Texas as a not-for-profit corporation in July 1947.

Rio Grande Bible Institute, Inc. exists to develop Christ-centered leaders with a biblical worldview for the global church. It operates a Bible College, a Spanish language school, three radio stations, a Bible conference center, and other media ministries. Rio Grande Bible Institute, Inc. (the Ministry) operates these ministries under several assumed names including: RGBI, Institute Biblico Rio Grande, Seminario Biblico Rio Grande, Rio Grande Bible College, Radio Esperanza, Bibleville, Renacer, Koinonia, and Rio Grande Bible Ministries.

The Ministry received accreditation from the Association for Biblical Higher Education in February 1999. In October 2008, the Texas Higher Education Coordinating Board authorized Rio Grande Bible Institute, Inc. to grant degrees, grant credits toward degrees, and to use certain protected academic terms in the State of Texas.

The Ministry is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and is not a private foundation under section 509(a) of the code. The primary sources of revenue for the Ministry are contributions and tuition revenue.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of the Ministry have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader. The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking and saving accounts. These accounts may, at times, exceed federally insured limits. As of June 30, 2024 and 2023, the Ministry had \$179,249 and \$63,285 of cash balances that exceeded federally insured limits, respectively.

#### INVESTMENTS

The Ministry's investments consist of mutual funds held at fair value. Donated investments are recorded at fair value at the date of donation and thereafter carried in conformity with the stated policy. The fair value of mutual funds and exchange traded funds is based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy established under the *Fair Value* topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Investment income consists of income from interest and dividends as well as realized and unrealized gains and losses on investments. Investment income is reported in the statements of activities.

### Notes to Financial Statements

June 30, 2024 and 2023

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

### INVESTMENTS HELD FOR CAPITAL PROJECTS

Contributions received that are restricted by donors for expenditures related to capital projects have been segregated from investments and shown in this category. The amounts for this purpose have also been recorded in net assets with donor restrictions.

## ACCOUNTS RECEIVABLE-NET

The Ministry's accounts receivable are primarily due from students and are recorded at estimated net realizable value. Accounts are due at the end of the semester and students whose accounts are not current are not allowed to enroll in classes without special approval from the finance office. Student accounts receivable are presented net of an allowance for credit losses, which is an estimate of amounts that may not be collectible. The Ministry separates accounts receivable into risk pools based on their aging. In determining the amount of the allowance as of the statements of financial position date, the Ministry develops a loss rate for each risk pool. The loss rate is based on management's historical collection experience, adjusted for management's expectations about current and future economic conditions. As of June 30, 2024, the Ministry did not feel the need to increase its historical loss rate for each aging category based on its internal analysis.

#### INVENTORY

Inventory is stated at the lower of cost or net realizable value. Inventory consists primarily of user licenses to a Logos bible software package. The user licenses are purchased and maintained by the Ministry as inventory. Enrolled students will be given access to the licenses. At graduation, students will be given the option to purchase the license, at which time it is removed from inventory.

#### OPERATING AND FINANCING LEASE–RIGHT OF USE ASSETS AND OBLIGATIONS

Right of use assets represent the Ministry's right to use the underlying asset for the lease term. Right of use assets and related obligations are recognized at commencement date based on the net present value of lease payments over the lease term discounted using a risk-free rate. Another expedient includes accounting for lease and non-lease components as a single lease component. The value of an option to extend or terminate a lease is reflected to the extent it is reasonably certain management will exercise the option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. The additional lease disclosures can be found in Note 13.

#### PROPERTY AND EQUIPMENT-NET

Property and equipment purchased with a cost in excess of \$2,500 are capitalized at cost or, if donated, at fair value at the date of the gift. Depreciation is calculated using the straight-line method over estimated useful lives, ranging from 3 to 30 years.

#### Notes to Financial Statements

#### June 30, 2024 and 2023

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

#### RADIO BROADCAST LICENSES

Radio broadcast licenses consist of the licenses for the non-commercial radio stations, KRIO (AM), KOIR (FM), KRIO-FM, and KESO-FM located in Southeast, Texas and are recorded at cost. The Ministry has determined the licenses have indefinite lives, as renewing the licenses does not carry any specific requirements, therefore they are not amortized. The Ministry tests the licenses on an annual basis for impairment as no amortization is being recorded. Management has evaluated the radio broadcast licenses for impairment and no impairment was identified as of June 30, 2024 and 2023.

#### DEFERRED INCOME AND DEPOSITS

Deferred income consists of tuition and fees paid to the Ministry prior to services being rendered. Deferred income also consists of other program fees related to Bibleville maintenance fees paid to the Ministry prior to the fees being earned. Deposits consist of refundable security deposits for students and staff members living in campus housing.

The beginning and ending contract balances were as follows for the years ending June 30, 2024 and 2023.

	July	1, 2022	June	30, 2023	June	e 30, 2024
Receivables, net	\$	50,794	\$	99,563	\$	83,791
Deferred income and deposits	\$	73,440	\$	74,489	\$	112,346

Substantially all of the contract liability balance at fiscal year end is recognized as revenue the following year.

#### LIFE USE PROPERTY AGREEMENTS

The Ministry leases the use of Bibleville and Rosehaven camper lots and other properties to various occupants for that person's lifetime. The occupants pay a contract amount at the inception of the agreement, and the agreement terminates at the time of the occupant's death. The Ministry records these payments as lifetime agreement liabilities at the time the individual pays for their lease. Revenue is recognized over the term of the agreement based on actuarial tables of the life expectancy of each individual.

#### ANNUITIES PAYABLE

The Ministry has established a gift annuity program whereby donors may contribute assets for the right to receive a fixed dollar annual return during their lifetime. A portion of the transfer is considered to be a charitable contribution for income tax purposes. This portion is calculated as the difference between the amount provided for the gift annuity and the liability for future payments, determined on an actuarial basis, and is recognized as contribution income without donor restrictions at the date of the gift. Upon the death of the annuitant, income distributions cease. The actuarial liability for annuities payable is calculated annually using mortality tables adopted by the IRS at an assumed rate of return of 4.75%. The resulting actuarial gain or loss is recorded as a component of change in value of annuities in the statements of activities.

### Notes to Financial Statements

June 30, 2024 and 2023

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

### CLASSES OF NET ASSETS

The financial statements report amounts separately by class of net assets as follows:

*Net assets without donor restrictions* are those currently available for general operations under the direction of the board, those designated by the board for specific use and those resources invested in property and equipment.

*Net assets with donor restrictions* are those which are stipulated by donors for specific operating purposes or programs, those with time restrictions, those for the acquisition of property and equipment, unspent endowment earnings, or those not currently available for use in the Ministry's operations until commitments regarding their use have been fulfilled. These also include donor restrictions requiring the net assets be held in perpetuity as endowments.

All contributions are considered available for general use unless specifically restricted by the donor.

## SUPPORT, REVENUE, AND EXPENSES

Revenue is recognized when earned and support when contributions are made, which may be when cash or other assets are received or unconditionally promised. Revenues from the life use property agreements are reported as other program fees and other income over the life of the occupant. Tuition and fees include housing and other services provided to students for a fee. Scholarships awarded to students reduce the amount of revenue recognized. As such, institutional aid is referred to as a tuition discount and represents the difference between the stated charge for tuition and fees and the amount that is billed the student. Financial aid provided to students was \$188,365 and \$134,731 during the years ended June 30, 2024 and 2023, respectively. Tuition and fees are recognized as the performance obligation is met, which could incur deferred revenues for a performance obligation period that spans year-end.

The Ministry reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. The Ministry reports gifts of property and equipment as general operating support unless explicit donor stipulations specify how the donated assets must be used. Administrative assessments are included in reclassifications and are 10% of the amount given, depending on the type of gift. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Ministry reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

## Notes to Financial Statements

#### June 30, 2024 and 2023

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

### CONTRIBUTIONS OF NONFINANCIAL ASSETS AND CONTRIBUTED SERVICES

Donations of material, equipment, and other non-financial assets are recorded as support at their estimated fair value as of the date of donation. Contributions of services are recognized at fair market value if the services received create or enhance nonfinancial assets or require specialized skills and are provided by individuals possessing those skills. The Ministry would typically need to purchase these specialized services if the services were not donated. Services not satisfying the recognition criteria are not recognized. Contributed nonfinancial assets and services recognized within the statements of activities consist of:

	Year Ended June 30,					
	2024			2023		
Services	\$	1,766,749	\$	1,796,274		
Real property		2,176,000		-		
Library books		75,000		259,400		
Equipment and vehicles		54,700		-		
	\$	4,072,449	\$	2,055,674		

All of the contributed nonfinancial assets and services were received without donor-imposed restrictions.

The Ministry receives contributed services for teaching, administrative functions, and construction. During the year ended June 30, 2024, the Ministry recorded \$1,766,749 of contributed services, of which \$196,076 was capitalized. During the year ended June 30, 2023, the Ministry recorded \$1,796,274 of contributed services, of which \$148,300 was capitalized. Contributed services are valued at the estimated fair value based on current rates for similar services.

The Ministry received a donation of library books during the year ended June 30, 2023, for use by the Ministry in the course of its operations. The fair value of these books were estimated based on an independent appraisal, which took into account the condition and material of each book (hard cover or soft cover).

In June 2024, after months of prayer and a visit to Hot Springs, South Dakota, the Ministry accepted a grant of assets from Cornerstone Bible Institute. The Ministry plans to use these assets to establish an extension of the Ministry in English, serving the surrounding area and northern plains communities. Additionally, the Ministry aims to provide its Spanish students from Texas with practical ministry experience and opportunities to learn English in the northern USA. Of the total \$2,305,700 granted to the Ministry, \$2,176,000 was real property, \$75,000 was library books, and \$54,700 was equipment and a vehicle. The fair value of the property was estimated based on an independent appraisal. The fair value of the library books was estimated using the independent appraisal that was obtained during the year ended June 30, 2023, (as noted above) as a guide to determine the average price of a softcover vs. hardcover book. The fair value of the equipment and vehicle was determine by researching comparable assets for sale in the marketplace.

### Notes to Financial Statements

June 30, 2024 and 2023

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

## FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various program services and supporting activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program services and supporting activities benefited. Depreciation is allocated based on usage, and costs of other categories are allocated on estimates of time and effort.

### RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

In June 2016, the FASB issued guidance (FASB ASC 326) which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Ministry that are subject to the guidance in FASB ASC 326 are student accounts receivable. The Ministry adopted the standard effective July 1, 2023. The impact of the adoption was not considered material to the financial statements and primarily resulted in enhanced disclosures only.

## Notes to Financial Statements

June 30, 2024 and 2023

### 3. LIQUIDITY AND FINANCIAL RESOURCES:

The following reflects the Ministry's financial assets as of June 30, 2024 and 2023, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year:

	 June 30,				
	 2024	2023			
Financial assets:					
Cash and cash equivalents	\$ 487,509	\$	381,071		
Investments	2,303,083		2,162,758		
Investments held for capital projects	35,188		57,590		
Accounts receivable-net	83,791		99,563		
Investments held for endowment:					
Investments without donor restriction for endowment	2,007,810		1,839,706		
Investments with donor restriction for endowment	670,994		585,758		
Financial assets, at year-end	 5,588,375		5,126,446		
Less those not available for general expenditure within one year:					
Investments held in annuity reserves	(912,977)		(888,334)		
Investments restricted for capital projects	(35,188)		(57,590)		
Board-designated	(2,007,810)		(1,839,706)		
Perpetual endowment and accumulated earnings, subject to					
appropriation beyond one year	(670,994)		(585,758)		
	(3,626,969)		(3,371,388)		
Financial assets available to meet cash needs for general					
expenditures within one year	\$ 1,961,406	\$	1,755,058		

As part of the Ministry's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As of June 30, 2024 and 2023, the Ministry has \$379,218 and \$308,415, respectively, in net assets with donor restrictions for missionary support, and \$621,301 and \$428,460 in net assets with donor restrictions for other projects, respectively. These funds are considered available to meet needs for general expenditures within one year. Additionally, as of June 30, 2024 and 2023, the Ministry also has \$2,007,810 and \$1,839,706, respectively, of board-designated funds that could be used to fund operations if needed and released by the board.

# Notes to Financial Statements

June 30, 2024 and 2023

4. **INVESTMENTS**:

5.

Investments consist of:

Exchange traded funds, at fair value\$ 1,651,749\$ 1,651,749Mutual funds, at fair value3,221,7062	,622,447 ,932,264 ,554,711 91,101
Mutual funds, at fair value3,221,7062	.,932,264 .,554,711
4,873,433 4	
Cash and cash equivalents, at cost 143,620	
	,645,812
June 30,	
	2023
Investments consist of: Other invested assets \$4,104,098 \$3.	,757,478
Annuity investments, including reserves	888,334
\$ 5,017,075 \$ 4.	,645,812
ACCOUNTS RECEIVABLE-NET: Accounts receivable-net consist of:	
June 30,	
2024 2	2023
Student receivables\$ 95,806Other receivables8,765104,571	114,950 10,923 125,873

Less allowance for doubtful accounts

(20,780) (26,310) \$ 83,791 \$ 99,563

#### Notes to Financial Statements

June 30, 2024 and 2023

### 6. PROPERTY AND EQUIPMENT-NET:

Property and equipment-net consist of:

Year Ended June 30,

	June 30,					
	 2024		2023			
Land	\$ 926,462	\$	851,462			
Land improvements	3,656,435		3,386,478			
Building and building improvements	13,558,363		10,427,076			
Furniture, fixtures, and books	718,701		623,578			
Equipment and vehicles	 1,929,787		1,846,715			
	20,789,748		17,135,309			
Less accumulated depreciation	 (10,451,723)		(9,956,905)			
	 10,338,025		7,178,404			
Construction in progress	 -		1,117,723			
	\$ 10,338,025	\$	8,296,127			

#### 7. <u>NOTE PAYABLE:</u>

During the year ended June 30, 2021, the Ministry received a \$40,000 loan from a board member, to be used to provide advances to missionaries for medical purposes. The loan was payable upon a 90-day demand and was non-interest bearing. If the lender recalled the loan and payments were not being made, a 5% interest rate would go into effect. The Ministry determined that any imputed interest on the loan would be immaterial overall to the financial statements. During the year ended June 30, 2024, \$10,000 of the principal amount was donated to the Ministry, therefore, reducing the loan balance to \$0.

During the year ended June 30, 2024, the Ministry entered into an agreement with Faithlife, LLC to purchase Logos bible software licenses at a purchase price of \$388,275. \$116,483 was paid upon signing the agreement, and bi-annual installment totaling \$30,199 are due beginning on July 31, 2024, until the note is paid in full on July 31, 2028. There is no stated interest rate, and the Ministry determined that any imputed interest on the note would be immaterial overall to the financial statements. Future minimum payments are as follows:

2025	\$ 60,398
2026	60,398
2027	60,398
2028	60,398
2029	 30,200
	\$ 271,792

### Notes to Financial Statements

June 30, 2024 and 2023

### 8. <u>NET ASSETS WITHOUT DONOR RESTRICTIONS:</u>

Net assets without donor restrictions consist of:

	June 30,					
	2024			2023		
Operating	\$	385,101	\$	172,814		
Radio Esperanza		113,147		106,251		
Bibleville		192,646		166,415		
Equity in property and equipment and radio broadcast licenses		11,610,079		9,568,181		
Board-designated quasi endowment-capital projects		2,007,810		1,839,706		
	\$	14,308,783	\$	11,853,367		

The Ministry's governing board through specific action has created self-imposed limits on net assets without donor restrictions. The board has set aside \$2,007,810 and \$1,839,706 as of June 30, 2024 and 2023, respectively, in a quasi endowment fund for capital projects. These net assets can be drawn upon if the board approves such action.

#### 9. NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consist of the following:

	June 30,				
	 2024		2023		
Subject to expenditure for specified purposes:					
Special projects and funds	\$ 484,388	\$	361,245		
Missionary support	379,218		308,415		
Capital projects	35,188		57,590		
Student work and tuition scholarships	136,913		67,215		
	 1,035,707		794,465		
Subject to the Ministry's spending policy and appropriations:					
Unappropriated endowment income	77,994		35,758		
Endowed scholarship	 593,000		550,000		
	 670,994		585,758		
	\$ 1,706,701	\$	1,380,223		

#### Notes to Financial Statements

June 30, 2024 and 2023

#### 10. ENDOWMENT FUNDS:

During the years ended June 30, 2024 and 2023, the Ministry maintained one donor endowed fund for scholarships. During the year ended June 30, 2020, the board redirected and redesignated all board-designated net assets as a quasi-endowment for capital projects. As required by generally accepted accounting principles in the United States of America (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The board of trustees of the Ministry has interpreted the Texas Uniform Prudent Management of Institutional Funds Act (TUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, The Ministry classifies as net assets with donor restrictions held in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions held in perpetuity is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Ministry in a manner consistent with the standard of prudence prescribed by TUPMIFA. In accordance with TUPMIFA, the Ministry considered the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the Ministry and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Ministry
- 7. The investment policies of the Ministry

# Notes to Financial Statements

June 30, 2024 and 2023

#### 10. ENDOWMENT FUNDS, continued:

The endowment net asset composition by type of fund as of June 30, 2024:

		Without			Accumulated		Total With		
		Donor	Or	iginal Gift	Gain	s (Losses)		Donor	
	R	estrictions	A	Amount	an	d Other	Re	strictions	 Total
Board-designated Donor-restricted funds	\$	2,007,810	\$	- 593,000	\$	- 77,994	\$	- 670,994	\$ 2,007,810 670,994
	\$	2,007,810	\$	593,000	\$	77,994	\$	670,994	\$ 2,678,804

Changes in endowment net assets for the year ended June 30, 2024:

		With Donor Restrictions								
	Without			Accumulated		Total With				
	Donor	0	riginal Gift	Gaiı	ns (Losses)		Donor			
	Restrictions		Amount	aı	nd Other	Re	estrictions		Total	
Endowment net assets,										
June 30, 2023	\$ 1,839,706	\$	550,000	\$	35,758	\$	585,758	\$	2,425,464	
Contributions	-		43,000		-		43,000		43,000	
Transfer	190,658		-		-		-		190,658	
Investment return	65,667		-		78,806		78,806		144,473	
Appropriation of										
endowment funds	(88,221)		-	1	(36,570)		(36,570)		(124,791)	
Endowment net assets,										
June 30, 2024	\$ 2,007,810	\$	593,000	\$	77,994	\$	670,994	\$	2,678,804	

#### Notes to Financial Statements

June 30, 2024 and 2023

#### 10. ENDOWMENT FUNDS, continued:

The endowment net asset composition by type of fund as of June 30, 2023:

		With Donor Restrictions								
		Without			Acc	cumulated	Т	otal With		
		Donor	Or	iginal Gift	Gain	s (Losses)		Donor		
	R	estrictions	A	Amount	an	d Other	Re	strictions		Total
Board-designated Donor-restricted funds	\$	1,839,706	\$	- 550,000	\$	35,758	\$	- 585,758	\$	1,839,706 585,758
	\$	1,839,706	\$	550,000	\$	35,758	\$	585,758	\$	2,425,464

Changes in endowment net assets for the year ended June 30, 2023:

		With Donor Restrictions								
		Without			Accumulated		Total With			
		Donor	Or	iginal Gift	Gair	ns (Losses)		Donor		
	R	estrictions		Amount	ar	nd Other	Re	strictions		Total
Endowment net assets,										
June 30, 2022	\$	2,111,611	\$	540,000	\$	21,649	\$	561,649	\$	2,673,260
Contributions		-		10,000		-		10,000		10,000
Transfer		131,018		-		-		-		131,018
Investment return		(223,252)		-		47,254		47,254		(175,998)
Appropriation of										
endowment funds		(179,671)		-		(33,145)		(33,145)		(212,816)
Endowment net assets,										
June 30, 2023	\$	1,839,706	\$	550,000	\$	35,758	\$	585,758	\$	2,425,464

*Return objectives and risk parameters:* The Ministry has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Ministry must hold in perpetuity. Under this policy, as approved by the board, the endowment assets are invested in a well diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make annual distribution sufficient to provide for expenses associated with the various restricted purposes, while growing the funds if possible. Investment risk is measured in terms of total endowment fund. Investment assets and allocation between asset classes and strategies are managed so as not to expose the fund to unacceptable levels of risk.

### Notes to Financial Statements

June 30, 2024 and 2023

#### 10. ENDOWMENT FUNDS, continued:

*Strategies employed for achieving objectives*: To satisfy its long-term rate-of-return objectives, the Ministry relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Ministry targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

*Spending policies and how the investment objectives relate to spending policy*: The Ministry has a policy of appropriating 5% of the restricted endowment balance each year. The donor-restricted endowment is for appropriated for scholarships, per the donor agreement while the appropriation from the endowment without donor restrictions is used where needed most.

*Funds with deficiencies*: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or TUPMIFA requires the Ministry to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2024 and 2023.

#### 11. CHANGE IN VALUE OF ANNUITIES:

Change in value of annuities consist of:

	Year Ended June 30,					
	2024		2023			
Investment return, net	\$ 87,229	\$	53,878			
Actuarial change	48,217		22,995			
Liability portion of matured agreements	4,825		32,379			
Annuity payments	 (62,586)		(68,516)			
	\$ 77,685	\$	40,736			

#### 12. SCHOLARSHIPS AND TUITION DISCOUNTS:

Scholarships and tuition discounts consist of:

	 Year Ended June 30,				
	 2024 2023				
Gross tuition revenue	\$ 986,350	\$	998,706		
Funded by gifts and endowment income	 (188,365)		(134,731)		
	\$ 797,985	\$	863,975		

#### Notes to Financial Statements

#### June 30, 2024 and 2023

#### 13. OPERATING AND FINANCING LEASE-RIGHT OF USE ASSETS AND OBLIGATIONS:

The Ministry has a finance lease for a radio tower with an initial expiration date through March 2029, with three optional 5-year renewal period (which the Ministry is reasonably certain to exercise and is included in the initial measurement of the lease liability). Monthly lease payments are fixed at an initial amount of \$6,246 per quarter, and increase at an annual rate of 4%. The Ministry also has an operating lease for copiers with an expiration date through December 2025. Monthly lease payments are fixed at an initial amount of \$877 per month, and increase at an annual rate of 2.5%. The discount rate represents the risk-free discount rate using a period comparable with that of the individual lease term on the inception date of the leases. Short-term leases with a term of 12 or fewer months are not reflected on the statements of financial position, and costs are expensed as incurred.

		June 30,				
	2024			2023		
Operating lease-right of use asset	\$	15,654	\$	26,682		
Operating lease obligation	\$	16,390	\$	27,592		
Finance lease-right of use asset	\$	616,447	\$	646,889		
Finance lease obligation	\$	665,706	\$	679,378		
Lease costs:						
Operating lease	\$	11,064	\$	11,064		
Finance lease: Amortization of right of use asset	\$	30,442	\$	30,442		
Interest on lease obligation	\$	13,622	\$	13,882		
Cash paid for amounts included in the measurement of lease liabilities:						
Operating lease	\$	11,238	\$	10,964		
Finance lease	\$	27,294	\$	26,244		
Weighted-average discount rate:						
Operating lease		0.16%		0.16%		
Finance lease		2.02%		2.02%		
Weighted-average remaining lease term:						
Operating lease		1.42 years		2.42 years		
Finance lease		19.75 years		20.75 years		

### Notes to Financial Statements

June 30, 2024 and 2023

#### 13. OPERATING AND FINANCING LEASE-RIGHT OF USE ASSETS AND OBLIGATIONS, continued:

Future minimum lease payments required under operating and finance leases that have an initial or remaining non-cancelable lease term in excess of one year are as follows:

Year Ended June 30,	Finance Amounts	Operating Amounts		
2025	\$ 28,386	\$	11,519	
2026	29,521		4,891	
2027	30,702		-	
2028	31,930		-	
2029	33,207		-	
Thereafter	676,131		-	
	829,877		16,410	
Less imputed interest	 (164,171)		(20)	
	\$ 665,706	\$	16,390	

## 14. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through September 17, 2024, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.